

CLAIMS

What is claimed is:

- 1 1. A method for governing a supply chain consortium utilizing a network,
2 comprising the acts of:
3 a) determining an algorithm that is acceptable to each of a plurality of
4 distributors/suppliers;
5 b) establishing a contract requiring a supply chain manager to manage the
6 distributors/suppliers utilizing the algorithm;
7 c) selecting the distributors/suppliers for operating in the supply chain utilizing the
8 algorithm and supply chain data gathered utilizing a network; and
9 d) allowing the supply chain manager to manage the supply chain utilizing the
10 supply chain data.

- 1 2. The method of claim 1, wherein the contract allows the supply chain manager to
2 deviate from the algorithm a predetermined amount.

- 1 3. The method of claim 1, wherein the management of the supply chain by the
2 supply chain manager includes tracking benchmark performance utilizing the
3 supply chain data.

- 1 4. The method of claim 1, wherein the management of the supply chain by the
2 supply chain manager includes monitoring adherence to the contract utilizing the
3 supply chain data.

- 1 5. The method of claim 1, wherein the algorithm includes a least cost analysis.

1 6. The method of claim 5, wherein the least cost analysis involves entities selected
2 from the group consisting of a price of product, a cost of shipping the product,
3 and a cost of re-distribution of the product.

1 7. The method of claim 5, wherein the least cost analysis involves a price of product,
2 a cost of shipping the product, and a cost of re-distribution of the product.

1 8. The method of claim 5, wherein the least cost analysis involves capacities of the
2 distributors/suppliers and requirements of a plurality of outlets of the supply
3 chain.

1 9. The method of claim 5, wherein the least cost analysis includes a tiered least cost
2 analysis.

1 10. The method of claim 5, wherein the least cost analysis is standardized.

1 11. The method of claim 1, wherein the management of the supply chain by the
2 supply chain manager includes collecting profit information utilizing the supply
3 chain data in real-time.

1 12. The method of claim 1, wherein the management of the supply chain by the
2 supply chain manager includes paying the selected distributors/suppliers rebates.

1 13. A system for governing a supply chain consortium utilizing a network,
2 comprising:
3 a) logic for determining an algorithm that is acceptable to each of a plurality of
4 distributors/suppliers;
5 b) logic for establishing a contract requiring a supply chain manager to manage the
6 distributors/suppliers utilizing the algorithm;
7 c) logic for selecting the distributors/suppliers for operating in the supply chain
8 utilizing the algorithm and supply chain data gathered utilizing a network; and

9 d) logic for allowing the supply chain manager to manage the supply chain utilizing
10 the supply chain data.

1 14. The system of claim 13, wherein the contract allows the supply chain manager to
2 deviate from the algorithm a predetermined amount.

1 15. The system of claim 13, wherein the management of the supply chain by the
2 supply chain manager includes tracking benchmark performance utilizing the
3 supply chain data.

1 16. The system of claim 13, wherein the management of the supply chain by the
2 supply chain manager includes monitoring adherence to the contract utilizing the
3 supply chain data.

1 17. The system of claim 13, wherein the algorithm includes a least cost analysis.

1 18. A computer program product for governing a supply chain consortium utilizing a
2 network, comprising:

3 a) computer code for determining an algorithm that is acceptable to each of a
4 plurality of distributors/suppliers;
5 b) computer code for establishing a contract requiring a supply chain manager to
6 manage the distributors/suppliers utilizing the algorithm;
7 c) computer code for selecting the distributors/suppliers for operating in the supply
8 chain utilizing the algorithm and supply chain data gathered utilizing a network;
9 and

10 d) computer code for allowing the supply chain manager to manage the supply chain
11 utilizing the supply chain data.

1 19. The computer program product of claim 18, wherein the contract allows the
2 supply chain manager to deviate from the algorithm a predetermined amount.

- 1 20. The computer program product of claim 18, wherein the management of the
- 2 supply chain by the supply chain manager includes tracking benchmark
- 3 performance utilizing the supply chain data.